

## CAL Communications Connects and Secures its Networks with Sonicwall® Firewalls

### Extending Application Access at Minimal Cost

An increasing number of businesses are using Virtual Private Networking (VPN) to eliminate the inefficiency of dial-up remote access or the high cost of private networks. Using VPN between SonicWALL Internet security appliances and other firewalls ("LAN to LAN VPN"), these companies maintain the integrity of the data they send between sites while using the Internet as an inexpensive alternative to leased private lines.

In today's economy, the increased competition has driven organizations to maintain the highest level of operational efficiency to ensure market success. To streamline operations, CAL Communications relies on a variety of mission-critical applications, including Job Cost, Accounting, and Planning applications. CAL Communications required a solution that would help them to avoid the cost of a point-to-point dedicated circuit between their two main offices.

### Substantial Cost-Savings and Easier System Management

SonicWALL appealed to CAL communications because of its ease of use and price. They planned to spend over \$10,000 for two firewalls for their T1 line & DSL connections. Even after purchasing and

installing two SonicWALLs (at headquarters and their remote facility), CAL communications has spent only a little more than one-quarter that amount.

CAL Communications created a secure distributed network that allows employees in different offices to collaborate on projects and to disseminate confidential information securely over the Internet throughout the enterprise.

"The installation", Randy Fisher, CFO, CAL Communications, noted, "couldn't have been simpler. The whole project, with testing, took half a day from start to finish for both offices. Sonicwall has enabled us to instantly connect and use new applications, regardless of the systems in place or location. It solved our spiraling upgrade and connectivity costs."

